TEXAS FACILITIES COMMISSION (TFC) PRESENTS

Meet The Prime

Webinar Series

Our Legacy: Build. Support. Maintain.

Featured Prime Contractor: Falkenberg Construction

August 11, 2020 at 1pm



Agenda

- TFC Overview
- PRIME Overview
- Q&A



TFC OVERVIEW

- Our Mission
- HUB Program Initiative Plan
- The Capitol Complex & North Austin Complex: A Legacy In The Making
- Your Next Steps
- Upcoming Webinars & Training



Our Mission: Building. Maintain. Support.



100+ State Agencies in 243 cities



28 million square feet



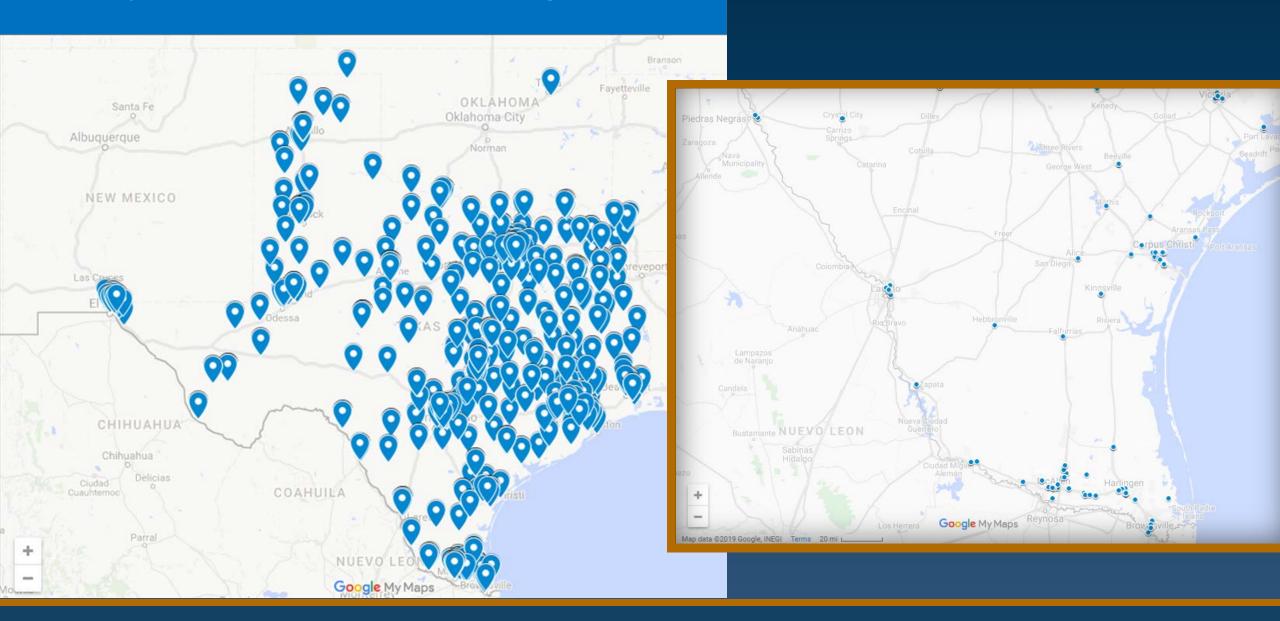
144,900 State Employees



199 Million building operations



Inventory of State Owned & State Managed Facilities



What We Do

- New Construction
- Remodel
- Maintenance
- Property Management
- Texas School for the Deaf
- Texas School for the Blind & Visually Impaired
- State Surplus Store
- Federal Surplus Program



Funding for Building Texas

Capitol Complex & North Austin Complex - Phase 1

- \$1.1 Billion for New construction (84th Legislature)
- \$270 Million for Maintenance (84th Legislature)

Capitol Complex & North Austin Complex - Phase 2

- \$600 Million for New Construction (86th Legislature)
- \$120 Million for Maintenance (86th Legislature)



Capitol Complex

Phase I: (dark orange)

- 1801 Congress Building
- 1601 Congress Building
- Texas Mall (3 blocks)
- Physical Plant Expansion

Phase II: (orange)

- 15th Street Building
- Lavaca Street Building
- Texas Mall (1 block)

Phase III: (yellow)

- 17th Street Building
- Colorado Street Building



Only Phase I is currently funded, and Phase 2 has been approved by the legislature.

North Austin Campus

North Austin Campus Phase I

- 400,000 SF New Building
- 1,850 Car Garage
- Centralized chilled water plant and parking structure

North Austin Campus Phase II

- 302,000 Gross Square Foot Building
- 2,000 Car Garage
- Utility Extension from Phase I Plant



PHASE 3

HUB Initiative Plan







- Not a set-aside program
- All contracts are competitively bid



Subcontracting tips for HUB's









Preparation

 Register as a vendor with the Texas State Comptroller
 https://comptroller.texas.gov/purchasing/vendor/

- Get HUB certified with the Texas State Comptroller (Administrator of the State-wide program)
- Request a meeting with the Texas Facilities Commission HUB Program

http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/contactus.html

Connections

- Networking with State & Primes
- Build a relationship with the State
 & Primes
- Seek assistance from the Small Business Development Centers
- Attend Bid Conference & Industry related Meet & Greets
- RELATIONSHIPS

Education

- Understanding the different State procurement methods & processes
- Obtain required certifications needed to work with TFC (OSHA, Bonding & Insurance)
- Attend special business training events
- Know your business capacity when bidding
- Know how to price in different markets & cities

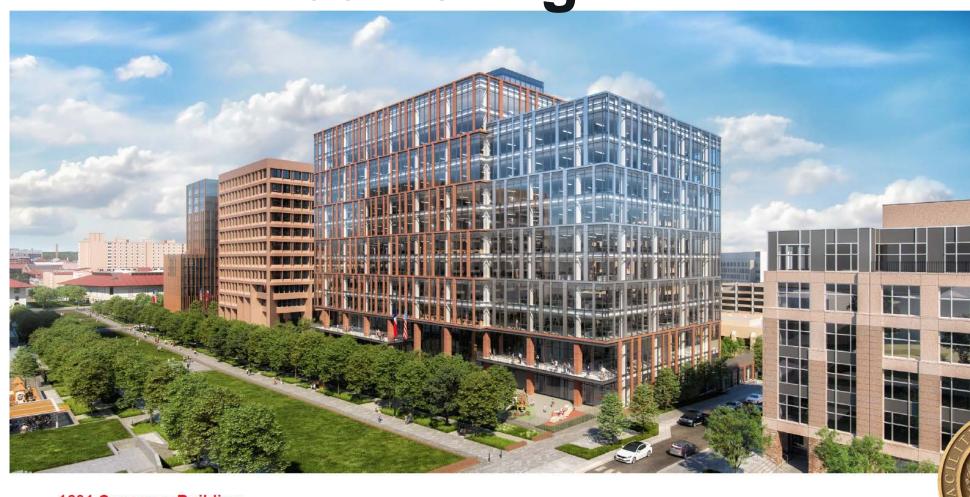
Marketing

- Attend Bid Conference & Industry related Meet & Greets
- Requests a debrief of solicitation that were not awarded
- Do your research
 - Prime's reputation
 - Payment process

Capitol Complex: A Legacy In The Making



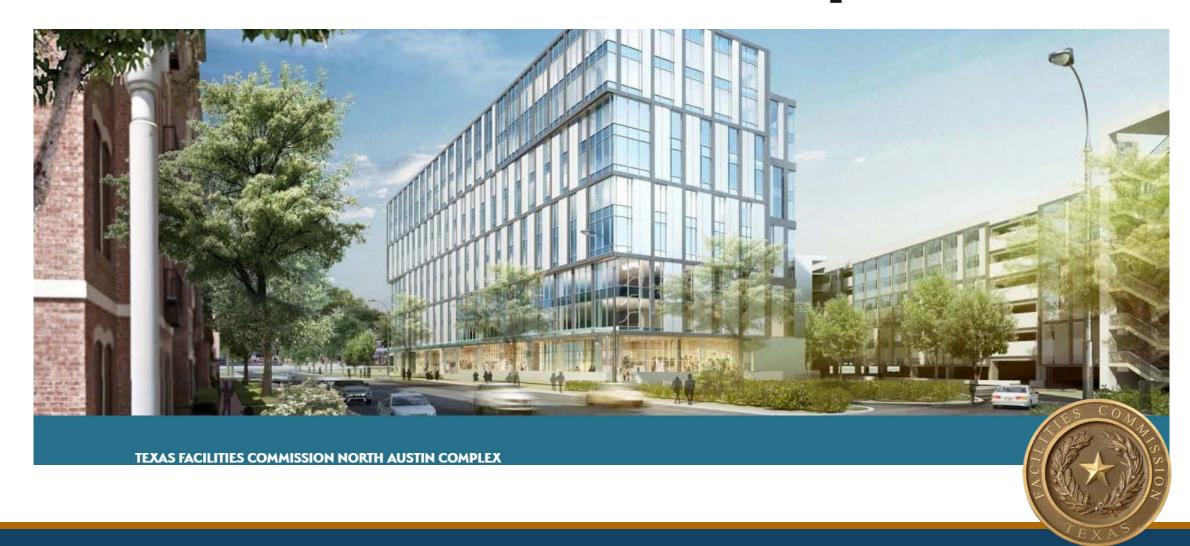
Capitol Complex: 1601 Congress



Capitol Complex: Central Utility Plant



North Austin Complex



YOUR NEXT STEPS

2 Easy Ways to Explore Business Opportunities

With the Texas Facilities Commission (TFC)

Interested in doing business with TFC? Let us guide you thru the process.

SCHEDULE MEETING



Make an appointment TFC HUB Webpage

http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/

ONLINE FORM

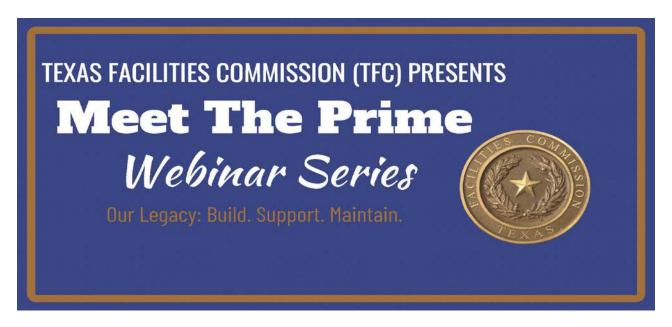


Fill out the Intake form and we will contact you More Questions? Email us at

hub@tfc.state.tx.us



UPCOMING WEBINARS



http://tfc.state.tx.us/divisions/commissionadmin/prog/HUB/























QUESTIONS?

Contact Us: <u>HUB@tfc.state.tx.us</u>

Yolanda C. Strey HUB Director 512.516.5878 Shonte Gordon HUB Coordinator 512.201.9700 Stacy Peters
HUB Specialist
512.608.1357

Follow TFC On:





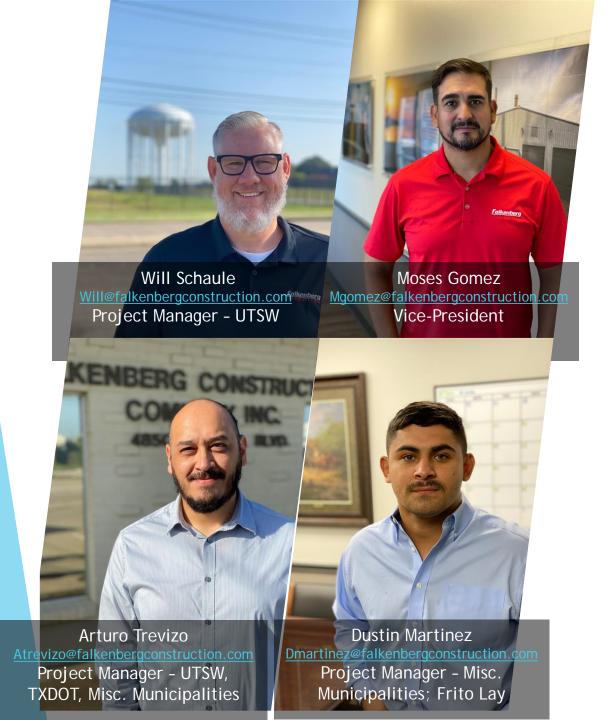


falkenberg

CONSTRUCTION CO., INC.



Central Texas Team



DFW Team

Current Projects Central Texas

Texas Facilities Commission

| Texas Facilities Commission | | | | | | |
|-------------------------------------|--|--------------|--|--|--|--|
| • | Lorenzo DeZavala State Archives & Library Acoustical Panels | / \$9,000 | | | | |
| • | Hobby Bldg. Automatic Openers | \$8,000 | | | | |
| Texas State University | | | | | | |
| > | JC Kellum 10th Floor Suite Renovation | \$225,000 | | | | |
| • | Avery HIM Move and Renovation | \$36,000 | | | | |
| • | Elliot Hall Office Renovation | \$25,000 | | | | |
| > | Bathroom Renovations, Various Buildings | \$76,000 | | | | |
| • | San Jacinto 2nd Floor Plumbing | \$365,000 | | | | |
| • | Tower Hall Concrete and Electrical | \$770,000 | | | | |
| Houston Community College | | | | | | |
| • | Northline and Technology Campus Roof Replacement | \$1,360,000 | | | | |
| Texas Parks and Wildlife Department | | | | | | |
| • | Smith Visitors Center Flood Repairs | \$561,000 | | | | |
| Texas General Land Office | | | | | | |
| • | SFA Research Room Acrylic Barriers | \$28,000 | | | | |
| Texas Military Department | | | | | | |
| • | Midland HVAC Replacement | \$50,000 | | | | |
| > | New Braunfels Readiness Make-Ready | \$53,000 | | | | |



| 1700 | | |
|-----------------------------------|------------------------|------------------|
| UT Southwestern Medical Center | | |
| NA3 Fire Protection | \$122,425 | |
| NC4 Fire Protection | \$114,575 | |
| CUH TransVac Platform | \$234,318 | |
| L3 and L4 Biochemistry Lab | Renovation \$1,712,292 | |
| POB Valet Drive Improveme | ents \$250,461 | |
| CUH Core Lab Renovations | \$376,149 | |
| WA CT Scan Replacement | \$254,704 | |
| North Texas Tollway Authority | | |
| ► Breakroom Repairs | \$27,000 | |
| Texas Department of Transportat | ion - | |
| Dallas District | | |
| NE Annex Various Renovation | ons \$115,300 | |
| HQ Various Renovations | \$125,000 | |
| Portable Conveyor System | \$25,000 | |
| Kaufman Roll-up Doors and | Operators \$46,600 | |
| McKinney Carport and Furni | iture \$30,800 | |
| Denton Flooring Treatment | \$25,000 | |
| District Lab Paint | \$22,700 | |
| City of Grand Prairie | | Current Droicate |
| The Summit Chemical Build | ing \$70,340 | Current Projects |
| Dallas County Community College | District | |
| CVC AHU Replacement | \$835,000 | DFW |
| Parkland Health and Hospital Syst | tem | |
| Parkland Various Renovatio | ns \$300,000 | |
| | | |

Current JOC/ CO-OP Contracts

TFC Minor Construction

Choice Partners

Buy Board

TIPS

UTSWMC JOC

TXDOT Minor Construction

NTTA Minor Construction

TXMAS

Dripping Springs ISD JOC

COVID-19 Health Screening Questionnaire

Please scan the QR code below using your mobile device to complete and submit the questionnaire.

Open the Camera app from your Phone. Position your device so that the QR code appears in the viewfinder in the Camera app. Your device should recognize the QR code and show a notification. Tap the notification to open the link associated with the QR code.



Safety

FCC and its management have committed the necessary resources of staff and time to ensure that all persons on the jobsite are protected from injury and illness hazards. FCC continues to review its safety and health policy to ensure that all employees know, understand, and support that policy. The safety of all employees is the first and foremost objective of FCC.

Prevention of occupational injuries and illness must be given precedence over any other objective. FCC's management will provide all items and support all activities required to ensure the health and safety of all persons working of visiting FCC's facilities or any other site being managed by FCC. All employees have the primary responsibility for working safely which is a mandatory condition of continued employment with FCC.

Getting on Our Bid List

- Opportunities to bid on projects will be sent out by the managing Project Manager
- Building Connected will be our primary method of notifying and inviting subcontractor bids for CSP projects
- Email any individual listed for projects of interest
- Complete Contact form on falkenbergconstruction.com (Bid With Us tab)



Bidding

Not Bidding

Not Sure



Home | About | Projects | JOC Services | Careers | Bid With Us | Contact

WANT TO BID WITH US?

Complete and submit the form below via email to estimating@falkenbergconstruction.com



Once completed submit via email to estimating@falkenbergconstruction.com

Upcoming Opportunities

| UT Southwestern Medical Center | | Texas Facilities Commission | |
|--|-------------|---|-------------|
| CUH R&F Room Equipment Buildout | \$240,000 | Human Services Warehouse Cooling units | \$500,000 |
| CUH OR Renovations | \$300,000 | Sam Houston Building Acrylic Barriers | \$8,000 |
| CUH Diagnostic X-Ray Room | \$250,000 | Stephen F. Austin Building Suite 970 HVAC | \$120,00 |
| CUH Fluoro Room Buildout | \$400,000 | | |
| CUH Nexaris Angio Buildout | \$750,000 | TCEQ-E Protective Judges Bench | \$30,000 |
| Zale-Lipshy DWL Replacement | \$250,000 | Texas Military Department | |
| Texas Department of Transportation - Dalla | as District | ABIA-AASF HVAC Renovation | \$1,700,000 |
| ▶ Irrigation Repairs | \$35,000 | ► Ft. Sam Houston Roof Repairs | \$36,000 |
| ► HQ Pavers | \$10,000 | Martindale Hangar Door Paint | \$45,000 |
| ► HQ Irrigation System Extension | \$10,000 | Weslaco Overhead Doors | \$28,000 |
| City of Murphy | | Weslaco Roof Damage Repairs | \$21,000 |
| Community Center RPZ Backflow | \$20,000 | University of Texas | |
| ► City Hall LED Sign | \$140,000 | | \$85,000 |
| Cleburne ISD | | UT System Building Lobby Handrail | \$65,000 |
| ► Entry Modifications | \$20,000 | Round Rock ISD | |
| Corridor Infill | \$25,000 | Hernandez Middle School Practice Gym | \$2,500,000 |

Questions?

